



# LAF Productions, Inc.

"Bringing LAFter Back to Business"™

Date: September 21, 2006

Subject: Royalty Formula

Format	Copy Count	Percentage	Royalty Basis
Hardcover (Graduated)	1 <sup>st</sup> 5,000 copies	10%	List price
	2 <sup>nd</sup> 5,000 copies	12.5%	List price
	Over 10,000 copies	15%	List price
Soft cover (Graduated)	1 <sup>st</sup> 12,000 copies	7%	List price
	Over 12,000 copies	9%	List price
Mass-market Paperback	All amounts	4-7.5%	List price
Children's Books	All amounts	10-15%	List price
E-Products	All amounts	40%	60% of List price

☞ Commissioned Writer's pay for short books are:

A flat fee of \$5,000-10,000 - ½ on assignment and ½ on acceptance with a wrap up of less than 60 days.

☞ Translations from American English to foreign languages are 3% of list price.

Sincerely,

Larry D. Freeman  
President/Publisher

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